



**CITY OF FORT LAUDERDALE
City Commission Agenda Memo
REGULAR MEETING**

#17-0155

TO: Honorable Mayor & Members of the
Fort Lauderdale City Commission

FROM: Lee R. Feldman, ICMA-CM, City Manager

DATE: February 21, 2017

TITLE: Motion to Approve Final Ranking and Commencement of Contract
Negotiations for Integrated Body Worn Cameras and Digital Evidence
Management System

Recommendation

It is recommended that the City Commission approve the initial ranking and authorize commencement of contract negotiations for the Integrated Body Worn Cameras and Digital Evidence Management System (Request for Qualifications (RFQ) No. 766-11825) with the top three ranked firms: Motorola Solutions, Inc., Taser International Inc., and VieVu LLC.

It is further recommended that the Commission certify these three firms as qualified to render the required services based on staff's recommendation. If negotiations are successful, staff will request approval of pilot program contracts.

Upon completion of the pilot program, staff will recommend contract award to the top ranked firm for full program implementation. Additionally, it is recommended that proposals received from Coban Technologies, Inc. and Dana Safety Supply, Inc. be deemed as non-responsive and rejected due to failure to meet the solicitation requirement to submit pricing in a separate sealed envelope (per Section 2.6 and 6 of solicitation).

Background

The purpose of this project is to provide reliable wearable body cameras (Cameras), a digital evidence management system (System), and the accessories and ancillary components to provide a turn-key solution to capture video from an officer's perspective.

Staff requests approval to enter into negotiations to conduct a pilot program to deploy body worn cameras with the top three ranked proposers. The pilot program will run for up to a one year period. During the pilot program, the cameras and systems will be evaluated on the following functionality:

- a. Recording of video and audio from the officers' point of view.
- b. Ability to interface with public safety systems such as computer aided dispatch, records management system and/or use of force case management.
- c. Ability to auto-tag and categorize video/audio files based on factors to include but not limited to date, time, location, case number, incident type, user identification numbers, retention rule categories.
- d. Management of uploaded video files to include but not limited to sharing, downloading, redacting and purging; as well as auditing to include but not limited to tracking of system access, file access, file changes.

At the conclusion of the pilot program, the City will conduct final rankings and negotiate a full scale deployment with the highest ranked and most successful proposer.

The timeline of the solicitation process includes the following:

- September, 2016 – RFQ 766-11825 was issued for Integrated Body Worn Cameras and Digital Evidence Management Systems
- November, 2016 – The RFQ closed with a total of ten firms submitting proposals including:
 - VIEVU, LLC
 - Dana Safety Supply, Inc.
 - Enforcement Video, LLC dba WatchGuard Video
 - Municipal Emergency Services, Inc.
 - Motorola Solutions, Inc.
 - Group Mobile
 - TASER International, Inc.
 - Digital Ally, Inc.
 - Coban Technologies, Inc.
- February, 2017 – The Evaluation Committee (Committee), consisting of Steve Scelfo, Police Capitan; Michael Gregory, Assistant Police Chief; and Krystle Smith, Police Officer, met along with Advisors Craig Richards, Police Information Technology Manager; Karl Maracotta, Police Detective; and Jonathan Miles, IT Mobile Data Administrator with Adam Makarevich, Procurement Specialist II, to evaluate the proposals. The firms were ranked based on the evaluation criteria shown in the table below.

Evaluation Criteria	Weight (%)
Qualification of Firm	15
Qualification of Project Team	15
Approach to Scope of Work	50
Previous Similar Projects, References	20
TOTAL	100

The Committee carefully reviewed the submissions and from each vendor and determined that the selected vendors listed below met the criteria as specified in the published RFQ and are recommended to proceed with negotiations to enter into the pilot program:

VENDOR	RANK
Motorola Solutions, Inc.	1
Taser International, Inc.	2
VieVu LLC.	3

Staff requests approval to commence contract negotiations with the top three ranked firms Motorola Solutions, Inc., Taser International, Inc., and VieVu LLC.

Resource Impact

There is no fiscal impact associated with this action.

Strategic Connections

This item is a *Press Play Fort Lauderdale Strategic Plan 2018* initiative, included within the Public Safety Cylinder of Excellence, specifically advancing:

- **Goal 9: Be the safest urban coastal City in South Florida through preventative and responsive police and fire protection.**
- *Objective 2:* Provide quick and exceptional fire, medical, and emergency response.
- **Goal 10: Be a City well-prepared for and responsive to all hazards.**
- *Objective 1:* Provide and effectively communicate comprehensive emergency management planning and disaster recovery

This item advances the *Fast Forward Fort Lauderdale 2035 Vision Plan: We Are Ready.*

Attachment

Exhibit 1 – Solicitation 766-11825

Prepared by: Michael Gregory, Police
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Kirk Buffington, Finance